



COURT
SQUARE

WE HAVE BEEN BUILDING
MIDDLE MARKET COMPANIES
FOR OVER 35 YEARS

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ABOUT

We are growth investors focused on the U.S. middle market primarily investing in the business services, healthcare, general industrial, and technology and telecommunications sectors.

EXPERIENCE

The Court Square team is one of the most experienced teams in private equity having completed more than 210 investments over the past three decades. Together we have developed a disciplined investment process and sound, time-tested investment judgment. We leverage our extensive network of current and former portfolio company executives, board members, and investment partners to drive our unique sourcing model and to serve as a valuable resource for our portfolio companies.

VALUE CREATION

Our investment success is based on the disciplined application of our established methodology for value enhancement in the middle market. With patience, expertise, and proper resources, we have helped hundreds of businesses grow and exploit unrealized value opportunities. Our Resource Partners work closely with executive teams on an as needed basis to identify and evaluate outside resources and assist in the execution of these specific performance improvement projects.

PARTNERSHIP

The Firm is committed to partnering with and aligning incentives between our investors, managers, and investment teams to produce long-term, sustainable value. We collaborate with our managers in seeking to identify key value creation opportunities and to ensure our companies have the resources to aggressively pursue these opportunities. We maintain a longstanding tradition of accountability with over \$830 million of personal commitments from our investment team.

DISCIPLINE

Court Square focuses on sectors and business models where we have deep domain expertise and investment experience. Over many years, we have remained disciplined and on strategy, letting investment fads come and go. We maintain a fact-based, data-driven decision making process that includes a rigorous risk and reward assessment and supports strict portfolio and risk management.



CRITERIA

Court Square has consistently focused on middle market businesses.

Strategy

North America Middle Market Buyout

Sector Focus

Business Services

General Industrial

Healthcare

Technology & Telecommunications

Target Size

Equity: \$75MM - \$350MM

Enterprise value: \$150MM - \$1.5BN

Court Square believes that middle market businesses can achieve significant value creation by combining strong management with a disciplined business plan. We seek to invest in companies which are positioned to benefit from favorable market dynamics that can lead to compelling earnings growth. This growth can be driven by (a) favorable sector trends; (b) disruptive business models, products, or services; or (c) platform companies within fragmented industries where consolidation can lead to significant cost or competitive advantages.

In addition to favorable market dynamics, the Firm also looks for situations where significant growth potential is unrecognized or untapped due to limited capital or operational resources, lack of proper incentives, or the current owner's insufficient risk tolerance to pursue an opportunity. Corporate divestitures or entrepreneurially-managed businesses can frequently benefit from our financial, strategic, and managerial expertise and experience.

CURRENT INVESTMENTS

IT Services

E-Learning / Training Software

Car Rental Distributor

Clinical Research Organization

Bandwidth Services Provider

Employee Background Screening

Managed Network Service Provider

Marketing Services

Building Products Distribution

Local Marketing Services

Complex Rehab Technology Solutions

Healthcare Supplies Distributor

Playground and Specialty Recreational Equipment

Online Data Collection Services

Infrastructure Software Developer

Digital Marketing and Internet Advertising Services

Industrial Services



ALL INVESTMENTS

Current Investments

AHEAD
ANCILE Solutions
Auto Europe Group
Celerion
Conterra Ultra Broadband
DISA Global Solutions
Encompass
Infogroup
Kodiak Building Products
Mspark
National Seating & Mobility
NDC
PlayCore
Research Now
Rocket Software
System1
Terra Millennium

Former Investments (Post-2000)

AFS Technologies
AMI Semiconductor
Arizant
Cadence Aerospace
CompuCom Systems
ERICO
Euramax
Fibertech Networks
Flender
Harvard Drug Group
IWCO Direct
MacDermid
Magnachip
Mosaic Sales Solutions
MSX International
Network Communications
Newmarket
nTelos
Physiotherapy
Pike
Remy International
Rexel
SEAT
SGS
SPS
Strategic Industries
Vestcom
Western Dental
Wyle

Former Investments (Pre-2000)

A&W Root Beer
A.M.E.
Airxcel
Ajax Magnethermic
Allied Digital Technologies
Alumen (Easco)
American Commercial Lines
Ameripol Synpol
AmeriSource Health Corporation
Anvil Holdings
AutoStyle
Aviall
Baker Communications
Bally Engineered Structures
Barcalounger Company
Berkline Corporation
Beverage Cannery
Bob's Stores
Brake Pro
Brintec (Brand Rex)
Brunner Mond
Buehler
C&H Sugar
Cable Systems
Carolina Steel
Carrols
Catherines
Celadon
Chase Industries
ChipPAC
Chromcraft Revington
Clark Material Handling
Condere Corp
Conductron
Copes-Vulcan
Corral America
CORT Business Services
Cort Furniture
CR Anthony
Danskin/Esmark
DavCo Restaurants
Dawn Chemical
Del Monte
Delta Terminal
Devon Group
Dinner Bell Foods
Dynamic Tech/Dyneer
Easco
Electrocal Designs
Elliott Turbomachinery
Enterprise Media
Eon Labs



ALL INVESTMENTS (CONTINUED)

Former Investments (Pre-2000)

Ergo Science	Hartz Chicken	Levitz Furniture	Pursell Industries	Titan International
Euramax	Havco Wood Products	LifeStyle Furnishings	Rax Restaurants	Tom's Foods
Express Messenger Systems	Henredon Industries	Maitland-Smith	RDS Holdings	Tractech
F&W Publications	HID Corporation	Matilda Publications	Reliance Electric	Trianon Industries
FabriSteel Products	Heritage Inks	Merchants Metals	Remy International	Triumph Group
Fair Markets	Hilite Holdings	Mid-Atlantic Coca Cola	RES Associates	Trompeter Electronics
Fairchild Semiconductor	Home Life Holdings	Milk Specialties	Rhodes Furniture	Universal Electric
Faircom	Hoover	Mincorp	Robert Allen Fabrics	Universal Health Services
Fairmont Broadcasting	HRM	Mohasco Corporation	Royster-Clark Group	Valor Telecom
Farm Fresh	Huntsville Television	Mohawk Carpets	Sav-A-Stop	Vectura
First Data Mgmt.	HydroChem Industrial	Morse Shoe	Seven Up	Virginia Supermarkets
Formica	Insilco Holdings	MSX International	Simmons Upholstery	Vision Metals
Fox Photo	Interface Solutions	National Machinery	Sinter Metals	Watermark Communities
Franchise Enterprises	International Airmotive	Navios Shipholdings	Sleepmaster	Who? Vision
Freedom Forge	International Knife & Saw	Neenah Foundry	Smith Alarm Holdings	York International
Frozen Specialties	International Media Group	Palomar Technological	Smith Environmental	Zatarain's Brands
Galey & Lord	Intersil	Pamida	Southern Coil Processing	
Geodyne Resources	IPC Communications	Paper Pak	Specialty Packaging	
Gerber Childrenswear	ISG Resources	Papercraft	Specialty Retailers	
Gilbarco	Ixnet	Parm Tool & Die	Steak & Ale/Bennigan's	
Glenoit Universal	J&L Specialty	Pay'N'Pak	Sterling Holding	
GNI Group	JAC Products	Pen-Tab Industries	Stratford Corporation	
GP Tech	Jancor	Pinnacle Apparel	Sybron Chemical	
Graphic Design Technology	Keller Holdings	Plainwell Paper	Systems Integrators	
Great Lakes Dredge	Kemet	Plantronics	Tennessee Chemical	
GVC Holdings	Kraftube	Polar Corporation	The Garden Companies	
Hancor	Leaseway Transportation	Polyfibron Technologies	Thermal Engineering	
Harrow	Leatherneck	Price Communications	This End Up Furniture	

TEAM



For over three decades, we have successfully navigated through numerous economic, industry and financial cycles, completed multiple landmark transactions, and developed numerous businesses into market leaders.

Jeffrey Abramoff	Ian Highet	Larry Phillips
Christopher Bertrand	Kurt Hilzinger	Jessica Pizzo
Christopher Bloise	Winnie Hu	Christopher Porter
Jordan Braunstein	Cindy Huang	Lew Raibley
John Civantos	Harrison Huang	Joe Rock
Catherine Coleman	Steve Lamb	Brian Schmidt
Bill Comfort	Chris Litchford	Ryan Shanahan
Michael Delaney	Melissa Marte	Joseph Silvestri
Matt DelConte	Shane McGregor	Olga Skobelsky
Daniel Ferris	Thomas McWilliams	David Thomas
Evan Giancaterino	Anthony Mirra	Jeffrey Vogel
Kevin Glenn	Anastasia Morozova	Vivek Vyas
Maya Gupta	David Nguyen	Richard Walsh
Gary Greenfield	Zach Packer	John Weber
Jesse Hermann	Raj Patel	Kevin White

NEWS



October 12, 2017
Court Square and HGGC
to Merge Market Research
Leaders Research Now and
SSI

HGGC and Court Square Capital today announced the signing of a definitive agreement to merge Court Square-owned Research Now, a global leader in market research data with Survey Sampling International...



October 14, 2016
Court Square to Invest in
Terra Millennium

Court Square Capital Partners said it agreed to invest in industrial services business Terra Millennium Corp.



August 15, 2016
National Seating & Mobility
Enters Acquisition Agreement
with Court Square

National Seating & Mobility (NSM) has announced it's "entered into a definitive purchase agreement" to be acquired by Court Square Capital Partners, a private equity firm based in New York City.



February 3, 2016
Court Square acquires
Silver Oak's NDC stake

Silver Oak Services Partners has sold its stake in NDC to Court Square Capital Partners.



November 3, 2015
AHEAD Announces
Partnership with Court
Square Capital Partners

Today is a big day for AHEAD. We have decided to engage in a partnership with Court Square Capital Partners...



August 17, 2015
Pentair to buy Erico Global
for \$1.8 Billion

Pentair PLC has agreed to buy Erico Global Co. of the U.S. for \$1.8 billion in cash, including the repayment of debt, after coming under pressure from activist investor Trian Fund Management LP to strike deals.



June 5, 2015
Cardinal Health to Buy
Harvard Drug Group for
\$1.12 Billion

Cardinal Health Inc. said it will buy the Harvard Drug Group from Court Square Capital Partners for \$1.12 billion to increase its distribution of generic drugs...

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